

2017-2018 General Operating Budget

Vice-President Stefan Negus

	Account	REVENUES	17/18 Proposed	17/18 Final
REVENUES		ASUS Student Fees	\$ 313,625.52	\$ 310,931.82
		Jackets	\$ 209,000.00	\$ 215,208.30
		Poster Sale	\$ 9,040.00	\$ 9,040.00
		Formal	\$ 39,000.00	\$ 28,835.52
		Due from Orientation	\$ 15,500.00	\$ 14,932.94
		Due from ASUS Camps	\$ 55,860.00	\$ 56,297.40
		Sponsorship	\$ -	\$ 5,483.53
		QNG	\$ 6,000.00	\$ 1,822.50
		Queen's Equity Conference	\$ 5,800.00	\$ 5,109.66
		ASURF	\$ 60,000.00	\$ 68,023.85
		TOTAL GENERAL REVENUE	\$ 713,825.52	\$ 715,685.52
ASUS REVENUES (separate accounts)	Camps Acct	ASUS CAMPS	\$ 85,350.00	\$ 108,920.42
	Orientation Acct	ASUS ORIENTATION	\$ 424,343.00	\$ 404,162.44
	Fundraising Acct	ASUS ORIENTATION CARE	\$ 10,000.00	\$ 9,811.20
		TOTAL ASUS REVENUE	\$ 1,233,518.52	\$ 1,238,579.58

	Account	EXPENSES	17/18 Proposed	17/18 Final
ADMINISTRATION	50000	ADMINISTRATION		
		Bank Service Charges	\$ 1,200.00	\$ (615.73)
		Moneris Charges	\$ 2,500.00	\$ (2,366.27)
		Office Supplies	\$ 2,500.00	\$ (2,605.72)
		Photocopier	\$ 3,330.00	\$ (2,668.14)
		Postage	\$ 500.00	\$ (315.27)
		Equipment Services	\$ 2,280.00	\$ (2,204.60)
		Parking	\$ 1,245.00	\$ (1,244.94)
		Food Credits	\$ 1,950.00	\$ (1,950.00)
		Professional Fees	\$ 14,000.00	\$ (13,644.75)
		El Expense	\$ 7,500.00	\$ (5,160.76)

		CPP Expense	\$ 10,000.00	\$ (8,614.08)
		Taxi	\$ 2,000.00	\$ (1,399.67)
		TOTAL ADMIN EXPENSES	\$ 49,005.00	-\$ 42,789.93

		PERSONNEL		
PERSONNEL		Business Manager	\$ 36,745.00	\$ (33,507.44)
		Head Gael	\$ 8,400.00	\$ (7,350.00)
		Orientation	\$ -	\$ (6,700.00)
		Camps	\$ 55,860.00	\$ (55,997.40)
		Receptionist	\$ 3,358.00	\$ (12,654.55)
		TOTAL PERSONNEL EXPENSES	\$ 104,363.00	-\$ 116,209.39

		HOUSE		
HOUSE		Insurance	\$ 1,000.00	\$ (1,130.00)
		Bullfrog Power	\$ 170.00	\$ (127.17)
		Décor/Reno	\$ 10,000.00	\$ (4,547.88)
		Maintenance	\$ 500.00	\$ (251.12)
		Reflection Room	\$ 5,500.00	\$ (1,708.15)
		TOTAL HOUSE EXPENSES	\$ 17,170.00	-\$ 7,764.32

		IT		
INFORMATION TECHNOLOGY		Accounting Software	\$ 1,452.00	\$ (1,452.05)
		Email Marketing	\$ -	\$ (272.71)
		Website & Subscriptions	\$ 2,800.00	\$ (3,019.40)
		Infrastructure	\$ 7,500.00	\$ (1,660.01)
		TOTAL IT EXPENSES	\$ 11,752.00	-\$ 6,404.17

		EXECUTIVE		
EXECUTIVE		Salary: Executive	\$ 25,636.00	\$ (20,650.00)
		Salary: Summer Executive	\$ 16,800.00	\$ (15,750.00)
		Honoraria: Treasurer	\$ 600.00	\$ (250.00)
		Council	\$ 4,500.00	\$ (2,497.93)
		Career Projects	\$ 5,000.00	\$ (8,218.94)
		Advertising	\$ 2,000.00	\$ (141.14)

		Transition	\$ 1,500.00	\$ (2,116.46)
		Honours Event	\$ 1,700.00	\$ (2,223.56)
		Legal Fees	\$ 1,000.00	\$ -
		Volunteer Appreciation	\$ 1,300.00	\$ (2,387.82)
		TOTAL EXECUTIVE EXPENSES	\$ 60,036.00	-\$ 54,235.85

		ACADEMICS		
ACADEMICS		Salary: Commissioner	\$ 9,547.20	\$ (7,680.00)
		Honoraria: Deputy	\$ 1,000.00	\$ (500.00)
		DSC Allocation	\$ 12,000.00	\$ (11,930.00)
		DSC's	\$ 1,300.00	\$ (1,386.95)
		AJIS	\$ 1,000.00	\$ (566.70)
		DATA	\$ 300.00	\$ (377.35)
		Politicus	\$ 2,200.00	\$ -
		QSURJ	\$ 2,500.00	\$ (902.48)
		Undergraduate Review	\$ 2,100.00	\$ (2,881.80)
		QNG	\$ 6,000.00	\$ (2,063.57)
		WJ Barnes Teaching Award	\$ 150.00	\$ (57.57)
		Advertising	\$ 200.00	\$ (6.22)
	Volunteer Appreciation	\$ 280.00	\$ (247.00)	
		TOTAL ACADEMICS EXPENSES	\$ 38,577.20	-\$ 28,599.64

		COMMUNITY OUTREACH		
COMMUNITY OUTREACH		Salary: Commissioner	\$ 9,547.20	\$ (7,680.00)
		Honoraria: Deputy	\$ 1,000.00	\$ (500.00)
		Afterschool Buddies	\$ 505.00	\$ -
		Alzheimer's Outreach	\$ 870.00	\$ (672.81)
		Autism Partnership	\$ 1,200.00	\$ (468.71)
		Cancer Triad	\$ 1,290.00	\$ 202.64
		Chron's and Colitis	\$ 730.00	\$ (540.77)
		Friends 4 Inclusion	\$ 730.00	\$ (493.51)
		Heart and Stroke	\$ 580.00	\$ (58.18)
		Kids 4 Kids	\$ 650.00	\$ 0.38
		Lost Paws	\$ 850.00	\$ 1,525.53
		Partners in Education	\$ 950.00	\$ (29.52)

		Silent Auction	\$ 680.00	\$ (268.74)
		Supper Series	\$ 450.00	\$ (2,835.88)
		Training Day	\$ 550.00	\$ (409.06)
		Advertising	\$ 500.00	\$ (357.47)
		Volunteer Appreciation	\$ 1,265.00	\$ (1,302.38)
		TOTAL COMMUNITY EXPENSES	\$ 22,347.20	-\$ 13,888.48

		EQUITY		
		Salary: Commissioner	\$ 9,547.20	\$ (7,680.00)
		Honoraria: Deputy	\$ 500.00	\$ (250.00)
		Advertising	\$ 900.00	\$ (1,458.42)
		AuthenticallyU	\$ 790.00	\$ (895.21)
		Down There	\$ 2,100.00	\$ (1,715.46)
		Elephant In The Room	\$ 560.00	\$ (507.69)
		Research & Reccomendation	\$ 700.00	\$ (271.54)
		Queen's Equity Conference	\$ 5,800.00	\$ (6,431.22)
		Social Justice	\$ 1,600.00	\$ (965.30)
		Worth	\$ 1,050.00	\$ (1,220.12)
		Volunteer Appreciation	\$ 405.00	\$ (78.26)
		TOTAL EQUITY EXPENSES	\$ 23,952.20	-\$ 21,473.22

		GOVERNANCE		
		Salary: Officer	\$ 9,547.20	\$ (7,680.00)
		Honoraria: CRO	\$ 500.00	\$ (250.00)
		Assembly	\$ 2,900.00	\$ (3,067.74)
		Elections	\$ 600.00	\$ (754.27)
		Election Reimbursements	\$ 1,200.00	\$ (345.12)
		Archives	\$ 370.00	\$ (93.06)
		Scribe: Work Study	\$ 200.00	\$ (427.05)
		Advertising	\$ 100.00	\$ -
		Volunteer Appreciation	\$ 200.00	\$ (32.76)
		TOTAL GOVERNANCE EXPENSES	\$ 15,617.20	-\$ 12,650.00

		MARKETING		
		Salary: Officer	\$ 9,547.20	\$ (7,680.00)

MARKETING		Honoraria: Deputy	\$ 1,000.00	\$ (500.00)
		Graphic Design Team	\$ 600.00	\$ (514.81)
		Photography Team	\$ 450.00	\$ (1,253.55)
		Video Team	\$ 7,700.00	\$ (6,289.56)
		Marketing Team	\$ 1,500.00	\$ (342.10)
		Promotional Material	\$ 5,000.00	\$ (8,027.95)
		Marketing Summit	\$ 325.00	\$ (401.03)
		Advertising	\$ 810.00	\$ (198.92)
		Volunteer Appreciation	\$ 490.00	\$ (389.42)
		TOTAL MARKETING EXPENSES	\$ 27,422.20	-\$ 25,597.34

SERVICES				
SERVICES		Salary: Commissioner	\$ 9,547.20	\$ (7,680.00)
		Honoraria: Deputy & Directors	\$ 2,250.00	\$ (1,625.00)
		Jackets	\$ 176,000.00	\$ (135,532.17)
		Good Times Diner	\$ 1,500.00	\$ 2,220.82
		ASUS Peer Tutoring	\$ 940.00	\$ (248.60)
		Exchange Buddies	\$ 460.00	\$ -
		ASUS Trips	\$ 1,230.00	\$ 663.35
		Poster Sale	\$ -	\$ (815.86)
		Formal	\$ 38,700.00	\$ (28,609.62)
		Advertising	\$ 350.00	\$ (125.00)
	Volunteer Appreciation	\$ 530.00	\$ (103.50)	
		TOTAL SERVICES EXPENSES	\$ 231,507.20	-\$ 171,855.58

HUMAN RESOURCES				
HUMAN RESOURCES		Salary: Officer	\$ 7,160.40	\$ (5,760.00)
		Honoraria: Deputy	\$ 500.00	\$ (250.00)
		Training	\$ 190.00	\$ (148.03)
		Volunteer of the Month	\$ 520.00	\$ (108.96)
		Homecoming Event	\$ 250.00	\$ (258.01)
		Online Tools	\$ 9,365.00	\$ (8,715.20)
		Recruitment	\$ 640.00	\$ (234.33)
		Volunteer Gala	\$ 14,300.00	\$ (13,596.59)

		Volunteer Appreciation	\$ 30.00	\$ (65.51)
		TOTAL HR EXPENSES	\$ 32,955.40	-\$ 29,136.63

		Advisory Board		
ADVISORY BOARD		Advisory Board	\$ 100.00	\$ -
		ReSurface	\$ 800.00	\$ -
		TOTAL ADVISORY BOARD EXPENSES	\$ 900.00	\$ -

		GIFTS AND AWARDS		
GIFTS AND AWARDS		Mark R. Wilson Award	\$ 150.00	\$ -
		W. J. Barnes Award	\$ 150.00	\$ -
		Achievement Awards	\$ 100.00	\$ -
		Student Initiative Grant	\$ 2,000.00	\$ (2,000.00)
		ASUS Committee Grant	\$ 2,000.00	\$ (2,000.00)
		Sibling Society Grant	\$ 3,000.00	\$ (3,000.00)
		Departmental Student Council Grant	\$ 2,000.00	\$ (2,000.00)
		ASUS Membership Bursary	\$ 2,500.00	\$ (2,500.00)
		ASUS Scholarship	\$ 2,000.00	\$ -
		Reflection Award	\$ 1,000.00	\$ -
		Contribution to FAF	\$ -	\$ (5,000.00)
	ASURF	\$ 60,000.00	\$ (68,096.95)	
		TOTAL GIFT/AWARD EXPENSES	\$ 74,900.00	-\$ 84,596.95
		TOTAL ASUS GENERAL EXPENSES	\$ 710,504.60	\$ (615,201.50)

		Financial Assistance Fund		
FINANCIAL ASSISTANCE FUND		Carry-Over	\$ 13,800.00	\$ 13,798.98
		Contribution to FAF	\$ 5,000.00	\$ 5,000.00
		Contribution from Jackets to FAF	\$ 3,000.00	\$ 3,000.00
		Distribution	\$ (10,000.00)	\$ (4,864.81)
		TOTAL FAF	\$ 11,800.00	\$ 13,798.98

		ASUS CAMPS		
ASUS CAMPS EXPENSES		Administrative	\$ 150.00	\$ -
		Advertising	\$ 1,700.00	\$ (2,357.66)

ASUS CAMPS EXPENSES (separate account)	Project Materials	\$ 14,650.00	\$ (11,486.88)
	Workshops	\$ 300.00	\$ -
	Salaries	\$ 58,110.00	\$ (78,034.32)
	TOTAL CAMPS EXPENSES	\$ 74,910.00	\$ (91,878.86)

ASUS ORIENTATION EXPENSES (separate account)	ASUS ORIENTATION		
	Head Gael Committee	\$ 137,500.00	\$ (133,845.25)
	Socio-Cultural Committee	\$ 41,300.00	\$ (36,335.56)
	Academics Committee	\$ 9,900.00	\$ (11,802.87)
	OPS Committee	\$ 6,422.20	\$ (13,339.17)
	ORT Charges	\$ 147,102.00	\$ (139,704.22)
	Orientation Committee	\$ 18,986.23	\$ (17,890.23)
	Administrative	\$ 25,300.00	\$ (36,357.13)
	Bursaries	\$ 16,100.00	\$ (14,553.50)
Media	\$ 1,600.00	\$ (1,793.23)	
TOTAL ORIENTATION EXPENSES	\$ 404,210.43	\$ (405,621.16)	

ASUS ORIENTATION CARE EXPENSES (separate account)	ASUS ORIENTATION CARE		
	Shine Day	\$ 3,000.00	\$ (1,554.64)
	Shine Rally	\$ 50.00	\$ (31.37)
	Tour of the Town	\$ 100.00	\$ (124.83)
	Sidewalk Sale	\$ 5,000.00	\$ (4,642.65)
	Amazing Race: Shine Edition	\$ 500.00	\$ (637.29)
	Banner Stands	\$ 260.00	\$ (237.12)
	Care Out There	\$ 300.00	\$ (126.32)
TOTAL ORIENTATION CARE EXPENSES	\$ 9,210.00	\$ (7,354.22)	
TOTAL ASUS EXPENSES	\$ 1,198,835.03	\$ (1,120,055.74)	

	TOTALS	17/18 Proposed	17/18 Final
	General Revenue	\$ 725,625.52	\$ 715,685.52
	General Expenses	\$ 710,504.60	\$ (615,201.50)
	GENERAL BUDGET CONTINGENCY	\$ 15,120.92	\$ 100,484.02

SUMMARY

	ASUS Camps Revenue	\$ 85,350.00	\$ 108,920.42
	ASUS Camps Expenses	\$ 74,910.00	\$ (91,878.86)
	ASUS CAMPS CONTINGENCY	\$ 10,440.00	\$ 17,041.56
	ASUS Orientation Revenue	\$ 424,343.00	\$ 404,162.44
	ASUS Orientation Expenses	\$ 404,210.43	\$ (405,621.16)
	ASUS ORIENTATION CONTINGENCY	\$ 20,132.57	\$ (1,458.72)
	ASUS Orientation Revenue	\$ 10,000.00	\$ 9,811.20
	ASUS Orientation Expenses	\$ 9,210.00	\$ (7,354.22)
	ASUS ORIENTATION CONTINGENCY	\$ 790.00	\$ 2,456.98
	ASUS OVERALL CONTINGENCY	\$ 46,483.49	\$ 118,523.84